

NORTH COUNTRY HOSPITAL

Budget and Financial Information

This page provides information about the hospital's finances, workforce, and patient admissions and visits.

Income, Expenses & Margin

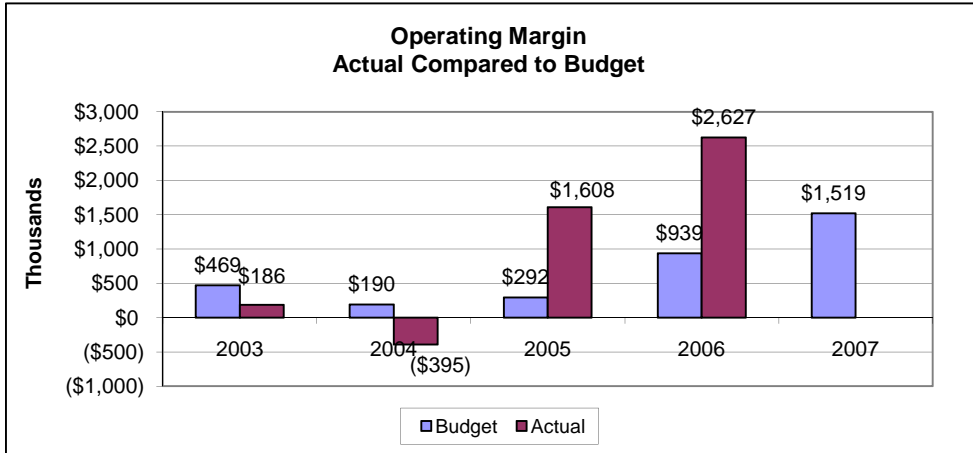
		(all #'s in thousands; #'s in parentheses are negative)			
	<u>Definition</u>	Actual <u>2004</u>	Actual <u>2005</u>	Actual <u>2006</u>	Budget <u>2007</u>
Gross Patient Revenue	Total of all patients' bills.	\$73,764	\$78,771	\$89,784	\$92,143
Uncompensated Care	Total of all patient bills not paid by insurance or patients.	(\$2,762)	(\$3,307)	(\$3,667)	(\$3,163)
Contractual Allowances	Discounts or amounts of charges not paid by insurers, Medicare, and Medicaid.	(\$32,024)	(\$32,374)	(\$37,132)	(\$38,077)
Other Operating Revenue	Money collected for non-medical services such as cafeteria services.	\$1,528	\$1,322	\$1,304	\$1,327
Total Net Operating Revenue	Actual money collected for services.	\$40,506	\$44,412	\$50,289	\$52,230
Salaries & Fringe	Wages and benefits for all hospital employees. Includes contracted physicians.	\$26,389	\$27,596	\$30,404	\$33,079
Other Operating Expense	Non-wage costs such as supplies, drugs, utilities, and insurance.	\$11,810	\$12,489	\$14,329	\$14,455
Depreciation / Amortization	Current costs of buildings, property, and equipment.	\$2,703	\$2,719	\$2,929	\$3,177
Total Operating Expense	Total of the above three items.	\$40,901	\$42,804	\$47,662	\$50,711
Operating Margin	Revenues remaining after expenses are paid.	(\$395)	\$1,608	\$2,627	\$1,519
Non-Operating Revenue	Revenues earned from non-patient services such as investments and contributions.	\$1,625	\$784	\$2,217	\$1,132
Total Margin	The sum of Operating Margin and Non-Operating Revenue.	\$1,230	\$2,392	\$4,844	\$2,651

Operating Indicators

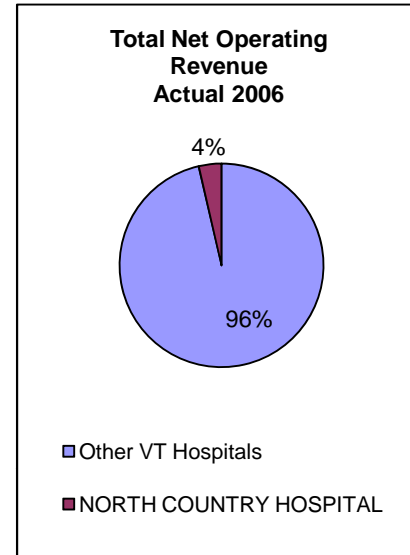
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Acute Admissions	Number of hospital patients who stay overnight.	1,700	1,612	1,563	1,621
Acute Avg. Length of Stay	How long the average patient stays in the hospital (in days).	2.8	2.8	3.2	3.1
Outpatient Gross Revenue %	Percentage of billings for those receiving care in outpatient settings such as day surgery.	75.1%	78.0%	79.1%	77.9%
Emergency Room Visits	Patient visits to the emergency department.	11,029	12,065	11,622	10,890
Physician Office Visits	Patient visits to hospital-employed doctors. Does not include clinic visits.	90,250	84,608	87,166	62,000
Direct Service Nurses	Nurses providing hands-on care.	99	87	80	95
Non-MD Employees	Number of full-time employees who are not doctors.	371	359	368	387
Physician Employees	Number of full-time hospital-employed doctors.	24	24	22	23

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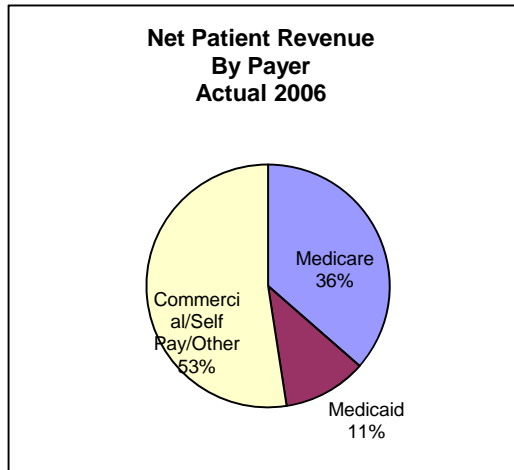
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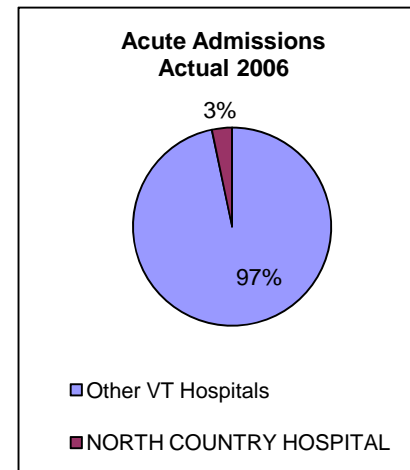
This graph shows the actual total amount the hospital earned as a surplus compared to what it planned to earn. 2007 does not have actual results yet.



This graph shows North Country Hospital's share of the total amount of revenues collected by Vermont hospitals in 2006.



This graph shows who paid for hospital services by the different payer types (Medicare, Medicaid, commercial insurers, self payers).



This graph shows North Country Hospital's share of all hospital admissions in Vermont in 2006.